

# Welcome to NorFor's 8<sup>th</sup> Annual Advisory Workshop September 20-21, 2017 in Wageningen, The Netherlands.

## Introduction

The 8th annual NorFor advisory workshop focuses on the trends and challenges dairy production is facing, and how to use NorFor at its best. The lectures and discussions will cover topics such as characteristics of high yielding cows, optimization of roughage and quality assurance of laboratory analysis. Other covered topics in the workshop will be the use and benefits of the NorFor Software. In the farm visit, we will focus on the cow itself and interpretation of its signals.

This workshop offers a great opportunity to exchange knowledge and experience between advisors from different countries and regions who currently use the NorFor model or who are interested in doing so. Such experience will strengthen the knowledge and understanding of feeding cattle in general and especially about the NorFor system.

The workshop will be presented in English; however, there are several individuals who will be able to translate if you want to comment or ask questions in your mother tongue. There will be a combination of lectures and cases where the participants will have the opportunity to discuss different issues and perspectives. We will visit a dairy farm and discuss a case on using body condition scores in feeding management relating to the farm visit.

# Practical information:

## Date and times

The 20<sup>th</sup>-21<sup>st</sup> of September 2017 (start 10.30 day 1 and finish 16.00 on day 2).

## Workshop and lectures

The workshop will be held in Hotel Doorwerth-Arnhem, located near Wageningen, 1 hour from Schiphol Airport.

## Accommodation

Participants will be accommodated at the Hotel of the conference. The hotel information and location can be found at <https://www.hoteldoorwerth.nl/en/>.

Depending on the arrival time a shuttle bus can be organized in the early morning from the Schiphol Airport.

## Documentation

All presentation materials will be handed out at the workshop. No minutes or documentation of discussion will be delivered.

## Meals

Meals (breakfast both days, lunch both days and dinner day 1) are included in the fee during the workshop. If you have a food allergy please notify the organizers no less than three weeks in advance.

## Price

The price of the workshop is 500 Euro, which includes lectures, lunches, dinner and night hotel (single room). Travel costs are paid by each participant.

## Payment method: Bank deposit

Nordea Bank Denmark A/S, 8000 Aarhus C

SWIFT-BIC: NDEADKKK

IBAN: DK57 2000 8971 5666 13

**Deadline: Registration and payment will be possible until the 21<sup>st</sup> of August.**

## Contact persons

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# Final Program – NorFor’s 8<sup>th</sup> Annual Advisory Workshop

Wednesday 20<sup>th</sup> September

Meeting Point: Conference room at the Hotel.

- 10.30      **Welcome and presentation of the workshop and participants.**
- 10.50-11.40    **NorFor feed characteristics in high yielding cows**  
*Nicolaj Ingemann Nielsen (NorFor Research and Development Manager).*
- 11.40-12.30    **Economic optimum of roughage share in the ration**  
*Nicolaj Ingemann Nielsen (NorFor Research and Development Manager).*
- 12.30-13.30    *Lunch*
- 13.30-14.30    **How can protein and cell-wall degradability of grass-silage be influenced by practical field management?**  
*Gerard Abbink, invited lecturer (Advisor Groeikracht BV, The Netherlands)*
- .High quality roughage from a Dutch perspective.  
.Implications in the NorFor System
- 14.30-15.20    **Feed analysis in the NorFor System**  
*Maria Åkerlind (NorFor Research and Development)*
- .NorFor’s role ensuring laboratories equally good measurements of nutrients and OMD.
- 15.20-15.45    *Coffee break*
- 15.45-18.30    **Dairy farm Case study: NorFor experiences in different herd sizes in Slovenia**  
*Jens Ole Christiansen (Senior Advisor and NorFor Sales Representative Central Europe)*  
*Tadej Virk (Consultant specialist for Animal Husbandry Cattle nutrition, Slovenia)*
- . Differences – NorFor versus other used feed programs.  
. Slovenian roughage – NorFor (feed quality, analyzing, NorFor laboratories etc.)  
. Farmer’s reaction according to the feed control
- 19.30      *Dinner*

## Thursday 21<sup>st</sup> September

9.00            **Meeting at the Hotel hall**

9.30-12.30    **Visit to commercial farm**

*.Cow Signal Training Company workshop*

*.Cow Signals Experiences with NorFor*

*Erik Brodshaug (NorFor advisor from TINE, Norway)*

*Jens Ole Christiansen (Senior Advisor and NorFor Sales Representative Central Europe)*

12.30            *On-the-go lunch*

13.30            **Arrival to Eurofins**

*\*Workshop will be divided into 2 groups for different activities.*

13.45            **Group 1: Visit to Eurofins laboratory.**

*.Quality assurance and monitoring in Eurofins.*

*.Importance of correct feed analysis.*

**Group 2: Hands-on the NorFor Software**

*.Importance of a correct feed analysis.*

*.Ration Optimization.*

*.Feeding Control Tool in different dairy systems.*

16.00            **Summary of Workshop**

16.30            **End of workshop**